

South Florida BUSINESS JOURNAL

HEAVY HITTERS

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Real estate movers and shakers boost market

Who is driving some of the most interesting trends in South Florida's commercial real estate market? The South Florida Business Journal's Heavy Hitters in Real Estate. They make the sales and development deals, design the buildings, and create the projects that will make 2012 an important year for one of our largest local industries.

As you read our special section, you will see who is involved in industrial leasing, development and land acquisition – one of the hottest

sectors of South Florida's real estate market.

You can find out who is active in the speculative construction of single buildings, which are in high demand, and see who will be making news in the construction of new apartment buildings and condos. Also among our distinguished list, are those making the new push for retail leasing, with several developers planning mixed-use projects.

We hope you enjoy the read and find all the basics you need to know about our local commercial real estate elite.

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■ Pordes represented the buyer of the 175 unsold units at Trump Hollywood, which paid \$160 million for their mortgage, marking one of 2011 top deals.